

Strategic Procurement & Supply Chain Excellence Workshop

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Presented by:

Andrew Neilson

FCIPS, FCMI, FSCM, FITOL, FIOL Procurement & Supply Chain Expert International Trainer & Consultant



Radisson Blu Hotel
Kuwait

(09:00 - 16:00

ترجمة فورية 🕠















Corporate Reputation



11 - 13 NOV 2025

Hyper-Accelerated Decision PMO

3 Managing Executive Personal Brand &

Design Thinking for Executive

4



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Andrew Neilson is a highly experienced and award-winning procurement and supply chain executive with over 25 years of global experience delivering strategic transformation programs. A Fellow of the Chartered Institute of Procurement & Supply (CIPS), Andrew has led impactful training and consulting initiatives across Europe, the Middle East, and Asia. His expertise includes procurement strategy, supplier relationship management, logistics, cost optimization, and performance improvement. Andrew has delivered training and advisory services for global companies including Roche, Danone, Mubadala, Nestlé, and British Airways, and government entities in the UK, Oman, and GCC countries.

Andrew is known for his ability to simplify complex concepts, engage diverse audiences, and deliver measurable results. His dynamic and practical training style, supported by real-world case studies, ensures a powerful learning experience for professionals across all levels.

He has partnered with renowned institutions such as the CIPS Training Centre in Saudi Arabia, Cardiff Business School, and the London Management Centre, and is a trusted advisor for transformational change and operational excellence.

RECENT CLIENTS













10 - 12 FEB 2026 21 - 23 APR 2026 5 - 7 MAY 2026 20 - 22 SEP 2026

Leading Transformation with the Curiosity Compass Excellence Frameworks: Driving Institutional Growth Through Measured Performance

Decision-Making Mastery:The Art & Science of Confident Choices

Measurable strategies for Building a Resilient Corporate Brand & Reputation

OBJECTIVE

Enhance participants' capabilities in procurement and supply chain management through strategic insights, practical tools, and global best practices tailored to the GCC context.

KEY BENEFITS

- Develop strategic procurement and supply chain thinking.
- Improve supplier relationships and cost efficiency.
- Strengthen resilience and risk management.
- Measure performance using key KPIs.
- Ensure regulatory compliance and foster continuous improvement.

HIGHLIGHTS

- Real-world case studies and regional success stories.
- Ready-to-use tools, templates, and improvement frameworks.
- Certificate of Completion.
- Networking opportunities with professionals across sectors.

TARGET AUDIENCE

Procurement and supply chain professionals, senior executives, cross-functional team members, and consultants across:

- Retail & e-commerce
- Construction & infrastructure
- · Healthcare & pharma
- Public sector

- Manufacturing
- Oil & gas
- Logistics

MASTERCLASS AGENDA

DAY 1: STRATEGIC PROCUREMENT:

Strategic role of procurement, supplier selection, cost management, and a practical negotiation workshop.

DAY 2: SUPPLY CHAIN RESILIENCE:

Supply chain fundamentals, risk mitigation, logistics optimization, and a disruption response case study.

DAY 3: INTEGRATION & IMPROVEMENT:

Cross-functional alignment, KPI measurement, continuous improvement, and a hands-on action planning session.

DELIVERY FORMAT:

Interactive sessions, expert presentations, group discussions, real case studies, role-playing, and action plan development.

Registration Form

PARTICIPANT DETAILS			
Title: Ms Mr			
Name 1#:			
Job Title:			
Email :			
Mobile:			
Title: Ms Mr			
Name 2# :			
Job Title:			
Email: :			
Email: :			

ORGANIZATION INFORMATION
Organisation:
Contact Person:
Job Title :
Email :
Phone : Fax:
Mobile:
Country:
Website:

Email or Whatsapp it

info@cxostage.com
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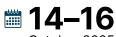


The CXO Stage represents a significant leap in the world of training and development for employees, officials, and interested individuals from both the public and private sectors. The platform is dedicated to bringing together a distinguished group of experts and global speakers under one roof, with the aim of sharing knowledge and providing advanced training for specialists across various fields.

For more information about us kindly visit: www.cxostage.com



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REGISTRATION FEES

Registrars	Fees / KWD	Discount
1 - 4	350	0 %
5 - 9	310	10 %
10 - 14	280	20 %
Ask about the sponsorship plan (with discounts up to 52%)		

The registration fee includes the following:

- 1- Masterclass materials.
- 2- Certificate of attendance signed by the instructor.
- 3- Coffee break and Lunch.

Replacements and representatives are allowed.

PAYMENT METHODS

Pay online via: conexkw.com
 or myfatoorah.com

CON≡X



2. Bank transfer to:

Account Name: Conex Kuwait Company

Bank: National Bank of Kuwait Account Number: 2020951848

IBAN Number: KW03 NBOK 0000 0000 0000 2020 9518 48

Swift Code: NBOKKWKW